UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

FORM 8-K

CURRENT REPORT

Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934

Date of Report (Date of earliest event reported): July 24, 2019



MSA SAFETY INCORPORATED

(Exact name of registrant as specified in its charter)

Pennsylvania 1-15579 46-4914539

(State or other jurisdiction (IRS Employer of incorporation) (Commission File Number) Identification Number)

1000 Cranberry Woods Drive Cranberry Township, Pennsylvania

16066-5207 (Zip Code)

(Address of principal executive offices)

Registrant's telephone number, including area code: 724-776-8600

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions:

- o Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)
- Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)
- o Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))
- o Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

Indicate by check mark whether the registrant is an emerging growth company as defined in Rule 405 of the Securities Act of 1933 (17 CFR §230.405) or Rule 12b-2 of the Securities Exchange Act of 1934 (17 CFR §240.12b-2).

Emerging growth company \square

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act. \Box

Item 2.02 Results of Operations and Financial Condition

On July 24, 2019, the Company issued a press release announcing its financial results for the quarter ended June 30, 2019. A copy of the press release is furnished herewith as Exhibit 99.1 to this report.

Item 9.01 Financial Statements and Exhibits

(d) Exhibits

99.1 MSA Safety Incorporated Press Release dated July 24, 2019, announcing financial results for the quarter ended June 30, 2019.

SIGNATURE

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

MSA SAFETY INCORPORATED (Registrant)

By /s/ Kenneth D. Krause

Kenneth D. Krause

Sr. Vice President, Chief Financial Officer and Treasurer

July 24, 2019

EXHIBIT INDEX

Exhibit No. Description

99.1 MSA Safety Incorporated Press Release dated July 24, 2019, announcing financial results for the quarter ended June 30, 2019.



FOR IMMEDIATE RELEASE

FROM: MSA Safety Incorporated

Ticker: MSA (NYSE)

Media Relations Contact: Mark Deasy (724) 741 - 8570 Investor Relations Contact: Elyse Lorenzato (724) 741 - 8525

MSA Announces Second Quarter Results

Broad-based growth and continued focus on productivity drives quarterly earnings increase of 20 percent

PITTSBURGH, July 24, 2019 - Global safety equipment manufacturer MSA Safety Incorporated (NYSE: MSA) today reported results for the second quarter of 2019.

Quarterly Highlights

- Revenue was \$350 million, increasing 3 percent from a year ago on a reported basis and 5 percent on a constant currency basis.
- GAAP operating income increased 16 percent to \$54 million or 15.6 percent of sales, compared to \$47 million or 13.8 percent of sales in the same period a year ago. Adjusted operating income increased 11 percent to \$64 million or 18.4 percent of sales, compared to \$58 million or 17.1 percent of sales in the same period a year ago, driven by gross margin expansion and operating expense leverage.
- GAAP earnings increased 20 percent to \$40 million or \$1.01 per diluted share, compared to \$33 million or \$0.85 per diluted share in the same period a year ago. Adjusted earnings increased 15 percent to \$48 million or \$1.22 per diluted share, compared to \$41 million or \$1.07 per diluted share in the same period a year ago.
- MSA deployed \$33 million of capital for the acquisition of California-based Sierra Monitor Corporation and funded a \$16 million dividend on common stock. The dividend reflects an 11 percent increase per share from the previous quarterly dividend, continuing the company's long history of raising its dividend annually for more than 50 consecutive years.

Comments from Management

"The growth across substantially all of our core product areas and incremental margins that continue to exceed 40 percent were clear highlights in the quarter. This performance reflects both the favorable returns being generated by our new product development investments as well as our ongoing focus on improving productivity," said Nish Vartanian, MSA President and CEO. "Revenue increased five percent in the quarter, and our team was able to convert that increase into 15 percent adjusted earnings growth," he added. Mr. Vartanian noted that MSA's profitability improvements continue to be driven by an ongoing focus on delivering customer-driven innovation and efficiency improvement programs across MSA's global footprint.

MSA's sales vitality index - which measures the percentage of revenue from products introduced within the past five years - is approximately 35 percent. "Our fastest growing core products in the quarter were gas detection and fall protection. These are also the areas where we've seen the most meaningful improvements in sales vitality," Mr. Vartanian commented. In particular, he cited the company's new X5000 and S5000 Gas Monitors and the recently launched V-Series line of fall protection harnesses, all of which were key contributors to the company's second quarter performance.

"With a strong balance sheet and healthy backlog headed into the second half of 2019, we remain well positioned and committed to investing in the products, technology and talent we know are key to long-term value creation for all of the many stakeholders of MSA," Mr. Vartanian concluded.

MSA Safety Incorporated Condensed Consolidated Statement of Income (Unaudited) (In thousands, except per share amounts)

	Three Months Ended					Six Months Ended			
		Jun	e 30	,		Jun	e 30	,	
		2019		2018		2019		2018	
Net sales	\$	349,675	\$	339,331	\$	675,713	\$	665,225	
Cost of products sold		188,591		185,495		364,647		364,050	
Gross profit		161,084		153,836		311,066		301,175	
Selling, general and administrative		84,009		81,962		162,437		162,213	
Research and development		14,256		13,909		27,962		26,456	
Restructuring charges		3,522		2,335		9,353		7,609	
Currency exchange losses, net (a)		1,290		815		18,251		2,823	
Product liability expense		3,529		8,018		6,425		10,842	
Operating income		54,478		46,797		86,638		91,232	
Interest expense		4,470		5,181		6,830		9,962	
Other income, net		(3,342)		(1,701)		(5,921)		(4,041)	
Total other expense, net		1,128		3,480		909		5,921	
Income before income taxes		53,350		43,317		85,729		85,311	
Provision for income taxes		13,238		9,896		22,241		19,401	
Net income		40,112		33,421		63,488		65,910	
Net income attributable to noncontrolling interests		(306)		(242)		(450)		(360)	
Net income attributable to MSA Safety Incorporated	\$	39,806	\$	33,179	\$	63,038	\$	65,550	
Earnings per share attributable to MSA Safety Incorporated common shareholders:									
Basic	\$	1.03	\$	0.86	\$	1.63	\$	1.71	
Diluted	\$	1.01	\$	0.85	\$	1.61	\$	1.69	
Basic shares outstanding		38,663		38,327		38,602		38,272	
Diluted shares outstanding		39,160		38,903		39,124		38,841	

⁽a) Year-to-date currency exchange losses includes a \$15.4 million non-cash charge related to the recognition of currency translation adjustments associated with the closure of MSA's South Africa affiliates.

MSA Safety Incorporated Condensed Consolidated Balance Sheet (Unaudited) (In thousands)

	Ju	ne 30, 2019	Dece	mber 31, 2018
Assets				
Cash and cash equivalents	\$	111,511	\$	140,095
Trade receivables, net		256,666		245,032
Inventories		187,779		156,602
Notes receivable, insurance companies		3,616		3,555
Other current assets		128,062		111,339
Total current assets		687,634		656,623
Property, net		158,047		157,940
Operating lease assets, net		50,935		— 57 500
Prepaid pension cost Goodwill		64,987 433,156		57,568 413,640
Notes receivable, insurance companies, noncurrent		56,724		56,012
Insurance receivable, noncurrent		49,933		56,866
Other noncurrent assets		212,440		209,363
Total assets	\$	1,713,856	\$	1,608,012
Liabilities and shareholders' equity				
Notes payable and current portion of long-term debt, net	\$	20,127	\$	20,063
Accounts payable		73,264		78,367
Other current liabilities		164,126		183,630
Total current liabilities		257,517		282,060
Long-term debt, net		378,380		341,311
Pensions and other employee benefits		168,340		166,101
Noncurrent operating lease liabilities		40,710		
Deferred tax liabilities Product liability and other papeurrent liabilities		10,986		7,164
Product liability and other noncurrent liabilities Total shareholders' equity		166,776 691,147		171,857 639,519
Total liabilities and shareholders' equity	\$	1,713,856	\$	1,608,012

MSA Safety Incorporated Condensed Consolidated Statement of Cash Flows (Unaudited) (In thousands)

	Three Months Ended					Six Months Ended			
		June	e 30,			Jun	e 30,		
		2019		2018		2019		2018	
Net income Depreciation and amortization Change in working capital and other operating	\$	40,112 9,466 (13,250)	\$	33,421 9,536 5,072	\$	63,488 18,792 (44,735)	\$	65,910 19,207 (19,735)	
Cash flow from operating activities		36,328		48,029		37,545		65,382	
Capital expenditures Acquisition, net of cash acquired Change in short-term investments Property disposals		(8,628) (33,196) 1,639 69		(5,571) — — 3,001		(13,525) (33,196) (17,302) 81		(8,812) — — 3,059	
Cash flow used in investing activities		(40,116)		(2,570)		(63,942)		(5,753)	
Change in debt Cash dividends paid Other financing		22,973 (16,282) (1,410)		(32,884) (14,591) 2,563		37,064 (30,934) (7,391)		(42,285) (27,981) 738	
Cash flow from (used in) financing activities		5,281		(44,912)		(1,261)		(69,528)	
Effect of exchange rate changes on cash, cash equivalents and restricted cash		2,236		(9,493)		(985)		(8,130)	
Increase (decrease) in cash, cash equivalents and restricted cash	\$	3,729	\$	(8,946)	\$	(28,643)	\$	(18,029)	

MSA Safety Incorporated Segment Information (Unaudited) (In thousands, except percentage amounts)

		Americas	Ir	nternational	С	orporate	Coi	nsolidated
Three Months Ended June 30, 2019								
Sales to external customers	\$	231,389	\$	118,286	\$	_	\$	349,675
Operating income								54,478
Operating margin %								15.6%
Restructuring charges								3,522
Currency exchange losses, net								1,290
Product liability expense								3,529
Strategic transaction costs								1,529
Adjusted operating income (loss)		57,689		15,072		(8,413)		64,348
Adjusted operating margin %		24.9%		12.7%		,		18.4%
Depreciation and amortization								9,466
Adjusted EBITDA		63,842		18,288		(8,316)		73,814
Adjusted EBITDA %		27.6%		15.5%		(, ,		21.1%
Three Months Ended June 30, 2018								
Sales to external customers	\$	215,339	\$	123,992	\$	_	\$	339,331
Operating income	•	210,000	Ψ	120,002	•		Ψ	46,797
Operating margin %								13.8%
Restructuring charges								2,335
Currency exchange losses, net								815
Product liability expense								8,018
Strategic transaction costs								58
Adjusted operating income (loss)		49,838		15,853		(7,668)		58,023
Adjusted operating margin %		23.1%		12.8%		(1,000)		17.1%
Depreciation and amortization		20.170		12.070				9,536
Adjusted EBITDA		55,894		19,233		(7,568)		67,559
Adjusted EBITDA %		26.0%		15.5%		(1,500)		19.9%
rajastea EDITOT 70		20.070		15.570				13.370

	Americas	Ir	nternational	C	Corporate	C	Consolidated
Six Months Ended June 30, 2019		-			·		
Sales to external customers	\$ 445,076	\$	230,637	\$	_	\$	675,713
Operating income							86,638
Operating margin %							12.8%
Restructuring charges							9,353
Currency exchange losses, net							18,251
Product liability expense							6,425
Strategic transaction costs							1,985
Adjusted operating income (loss)	112,492		26,112		(15,952)		122,652
Adjusted operating margin %	25.3%		11.3%				18.2%
Depreciation and amortization							18,792
Adjusted EBITDA	124,742		32,459		(15,757)		141,444
Adjusted EBITDA %	28.0%		14.1%				20.9%
Six Months Ended June 30, 2018							
Sales to external customers	\$ 424,468	\$	240,757	\$	_	\$	665,225
Operating income							91,232
Operating margin %							13.7%
Restructuring charges							7,609
Currency exchange losses, net							2,823
Product liability expense							10,842
Strategic transaction costs							152
Adjusted operating income (loss)	99,924		28,631		(15,897)		112,658
Adjusted operating margin %	23.5%		11.9%				16.9%
Depreciation and amortization							19,207
Adjusted EBITDA	112,119		35,441		(15,695)		131,865
Adjusted EBITDA %	26.4%		14.7%				19.8%

The Americas segment is comprised of our operations in the U.S., Canada and Latin America. The International segment is comprised of our operations in all other parts of the world including Europe, Africa, the Middle East, India, China, South East Asia and Australia. Certain global expenses are allocated to each segment in a manner consistent with where the benefits from the expenses are derived.

Adjusted operating income (loss), adjusted earnings before interest, taxes, depreciation and amortization (EBITDA) and adjusted EBITDA margin are the measures used by the chief operating decision maker to evaluate segment performance and allocate resources. As such, management believes that adjusted operating income (loss), adjusted operating margin, adjusted EBITDA and adjusted EBITDA margin are useful metrics for investors. Adjusted operating income (loss) is defined as operating income excluding restructuring charges, currency exchange gains / losses, product liability expense and strategic transaction costs and adjusted operating margin is defined as adjusted operating income (loss) divided by segment sales to external customers. Adjusted EBITDA is defined as adjusted operating income (loss) plus depreciation and amortization and adjusted EBITDA margin is defined as adjusted EBITDA divided by segment sales to external customers. Adjusted operating income (loss), adjusted operating margin, adjusted eBITDA and adjusted EBITDA margin are not recognized terms under GAAP and therefore do not purport to be alternatives to operating income or operating margin as a measure of operating performance. The Company's definition of adjusted operating income (loss), adjusted operating margin, adjusted EBITDA and adjusted EBITDA margin may not be comparable to similarly titled measures of other companies. As such, management believes that it is appropriate to consider operating income determined on a GAAP basis in addition to these non-GAAP measures.

MSA Safety Incorporated Reconciliation of As Reported Financial Measures to Non-GAAP Financial Measures Constant currency revenue growth (Unaudited)

Consolidated

Three Months Ended June 30, 20:	19	9
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	Breathing Apparatus	Firefighter Helmets and Protective Apparel	Industrial Head Protection	Portable Gas Detection	Fixed Gas and Flame Detection	Fall Protection	Core Sales	Non-Core Sales	Net Sales
GAAP reported sales change	%	5%	(2)%	3%	11%	21%	5%	(9)%	3%
Plus: Currency translation effects	2%	1%	2 %	2%	2%	4%	2%	3 %	2%
Constant currency sales change	2%	6%	—%	5%	13%	25%	7%	(6)%	5%

Six Months Ended June 30, 2019

	Breathing Apparatus	Firefighter Helmets and Protective Apparel	Industrial Head Protection	Portable Gas Detection	Fixed Gas and Flame Detection	Fall Protection	Core Sales	Non-Core Sales	Net Sales
GAAP reported sales change	%	1%	%	(1)%	5%	19%	3%	(8)%	2%
Plus: Currency translation effects	3%	2%	3%	3 %	3%	5%	3%	4 %	2%
Constant currency sales change	3%	3%	3%	2 %	8%	24%	6%	(4)%	4%

Management believes that constant currency revenue growth is a useful metric for investors, as foreign currency translation can have a material impact on revenue growth trends. Constant currency revenue growth highlights ongoing business performance excluding the impact of fluctuating foreign currencies, which is outside of management's control. There can be no assurances that MSA's definition of constant currency revenue growth is consistent with that of other companies. As such, management believes that it is appropriate to consider revenue growth determined on a GAAP basis in addition to this non-GAAP financial measure.

MSA Safety Incorporated Reconciliation of As Reported Financial Measures to Non-GAAP Financial Measures Constant currency revenue growth (Unaudited)

Americas Segment

Three Months Ended June 30, 2019

	Breathing Apparatus	Firefighter Helmets and Protective Apparel	Industrial Head Protection	Portable Gas Detection	Fixed Gas and Flame Detection	Fall Protection	Core Sales	Non-Core Sales	Net Sales
GAAP reported sales change	8%	3%	(2)%	5%	18%	24%	8%	3%	7%
Plus: Currency translation effects	1%	1%	1 %	1%	—%	1%	1%	1%	1%
Constant currency sales change	9%	4%	(1)%	6%	18%	25%	9%	4%	8%

Six Months Ended June 30, 2019

	Breathing Apparatus	Firefighter Helmets and Protective Apparel	Industrial Head Protection	Portable Gas Detection	Fixed Gas and Flame Detection	Fall Protection	Core Sales	Non-Core Sales	Net Sales
GAAP reported sales change	6%	2%	(1)%	(1)%	10%	26%	5%	2%	5%
Plus: Currency translation effects	%	%	2 %	1 %	—%	1%	1%	2%	1%
Constant currency sales change	6%	2%	1 %	— %	10%	27%	6%	4%	6%

Management believes that constant currency revenue growth is a useful metric for investors, as foreign currency translation can have a material impact on revenue growth trends. Constant currency revenue growth highlights ongoing business performance excluding the impact of fluctuating foreign currencies, which is outside of management's control. There can be no assurances that MSA's definition of constant currency revenue growth is consistent with that of other companies. As such, management believes that it is appropriate to consider revenue growth determined on a GAAP basis in addition to this non-GAAP financial measure.

MSA Safety Incorporated Reconciliation of As Reported Financial Measures to Non-GAAP Financial Measures Constant currency revenue growth (Unaudited)

International Segment

Three Months Ended June 30, 2019

	Breathing Apparatus	Firefighter Helmets and Protective Apparel	Industrial Head Protection	Portable Gas Detection	Fixed Gas and Flame Detection	Fall Protection	Core Sales	Non-Core Sales	Net Sales
GAAP reported sales change	(15)%	9%	%	(2)%	2%	18%	(1)%	(21)%	(5)%
Plus: Currency translation effects	5 %	6%	6%	6 %	6%	7%	5 %	4 %	6 %
Constant currency sales change	(10)%	15%	6%	4 %	8%	25%	4 %	(17)%	1 %

Six Months Ended June 30, 2019

	Breathing Apparatus	Firefighter Helmets and Protective Apparel	Industrial Head Protection	Portable Gas Detection	Fixed Gas and Flame Detection	Fall Protection	Core Sales	Non-Core Sales	Net Sales
GAAP reported sales change	(9)%	(2)%	5%	%	—%	11%	(1)%	(18)%	(4)%
Plus: Currency translation effects	6 %	6 %	7%	7%	6%	7%	6 %	5 %	6 %
Constant currency sales change	(3)%	4 %	12%	7%	6%	18%	5 %	(13)%	2 %

Management believes that constant currency revenue growth is a useful metric for investors, as foreign currency translation can have a material impact on revenue growth trends. Constant currency revenue growth highlights ongoing business performance excluding the impact of fluctuating foreign currencies, which is outside of management's control. There can be no assurances that MSA's definition of constant currency revenue growth is consistent with that of other companies. As such, management believes that it is appropriate to consider revenue growth determined on a GAAP basis in addition to this non-GAAP financial measure.

MSA Safety Incorporated Supplemental Segment Information (Unaudited) Summary of constant currency revenue growth by segment and product group

Three Months Ended June 30, 2019

	Consolidated	Americas	International		
Fall Protection	25 %	25 %	25 %		
Fixed Gas and Flame Detection	13 %	18 %	8 %		
Firefighter Helmets and Protective Apparel	6 %	4 %	15 %		
Portable Gas Detection	5 %	6 %	4 %		
Breathing Apparatus	2 %	9 %	(10)%		
Industrial Head Protection	— %	(1)%	6 %		
Core Sales	7 %	9 %	4 %		
Non-Core Sales	(6)%	4 %	(17)%		
Net Sales	5 %	8 %	1 %		

Six Months Ended June 30, 2019

	Consolidated	Americas	International	
Fall Protection	24 %	27%	18 %	
Fixed Gas and Flame Detection	8 %	10%	6 %	
Firefighter Helmets and Protective Apparel	3 %	2%	4 %	
Portable Gas Detection	2 %	—%	7 %	
Breathing Apparatus	3 %	6%	(3)%	
Industrial Head Protection	3 %	1%	12 %	
Core Sales	6 %	6%	5 %	
Non-Core Sales	(4)%	4%	(13)%	
Net Sales	4 %	6%	2 %	

MSA Safety Incorporated Reconciliation of As Reported Financial Measures to Non-GAAP Financial Measures Adjusted earnings (Unaudited) Adjusted earnings per diluted share (Unaudited) (In thousands, except per share amounts)

	Three Months Ended June 30,			Six Months Ended June 30,					
	2019		2018	% Change		2019		2018	% Change
Net income attributable to MSA Safety Incorporated	\$ 39,806	\$	33,179	20%		63,038		65,550	(4)%
Non-deductible non-cash charge related to the recognition of currency translation adjustments ^(a)	_		_			15,359		_	
Tax expense (benefit) associated with ASU 2016-09: Improvements to employee share-based payment accounting	429		(962)			(1,993)		(1,875)	
Subtotal	40,235	· —	32,217	25%		76,404		63,675	20%
Product liability expense Restructuring charges Strategic transaction costs	3,529 3,522		8,018 2,335			6,425 9,353		10,842 7,609	
Currency exchange losses, net	1,529 1,290		58 815			1,985 2,892		152 2,823	
Asset related losses, net	208		1,131			233		1,148	
Income tax expense on adjustments	(2,439)		(3,102)			(5,034)		(5,621)	
Adjusted earnings	\$ 47,874	\$		15%	\$	92,258	\$	80,628	14%
Adjusted earnings per diluted share	\$ 1.22	\$	1.07	14%	\$	2.36	\$	2.08	13%

⁽a) Included in Currency exchange losses, net on the Statement of Income.

Management believes that adjusted earnings and adjusted earnings per diluted share are useful measures for investors, as management uses these measures to internally assess the company's performance and ongoing operating trends. There can be no assurances that additional special items will not occur in future periods, nor that MSA's definition of adjusted earnings is consistent with that of other companies. As such, management believes that it is appropriate to consider both net income determined on a GAAP basis as well as adjusted earnings.

About MSA:

Established in 1914, MSA Safety Incorporated is the global leader in the development, manufacture and supply of safety products that protect people and facility infrastructures. Many MSA products integrate a combination of electronics, mechanical systems and advanced materials to protect users against hazardous or life-threatening situations. The company's comprehensive product line is used by workers around the world in a broad range of markets, including the oil, gas and petrochemical industry, the fire service, the construction industry, mining and the military. MSA's core products include self-contained breathing apparatus, fixed gas and flame detection systems, portable gas detection instruments, industrial head protection products, firefighter helmets and protective apparel, and fall protection devices. With 2018 revenues of \$1.4 billion, MSA employs approximately 4,800 people worldwide. The company is headquartered north of Pittsburgh in Cranberry Township, Pa., and has manufacturing operations in the United States, Europe, Asia and Latin America. With more than 40 international locations, MSA realizes approximately half of its revenue from outside North America. For more information visit MSA's web site at www.MSAsafety.com.

Cautionary Statement Regarding Forward-Looking Statements:

Except for historical information, certain matters discussed in this press release may be forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995. Forward-looking statements include but are not limited to all projections and anticipated levels of future performance. Forward looking statements involve risks, uncertainties and other factors that may cause our actual results to differ materially from those discussed herein. Any number of factors could cause actual results to differ materially from projections or forward looking statements, including without limitation global economic conditions, spending patterns of government agencies, competitive pressures, the impact of acquisitions and related integration activities, product liability claims, the success of new product introductions, currency exchange rate fluctuations and the risks of doing business in foreign countries. A full listing of these risks, uncertainties and other factors are detailed from time-to-time in our filings with the United States Securities and Exchange Commission ("SEC"), including our most recent Form 10-K filed on February 22, 2019. You are strongly urged to review all such filings for a more detailed discussion of such risks and uncertainties. MSA's SEC filings are readily obtainable at no charge at www.sec.gov, as well as on its own investor relations website at http://investors.MSAsafety.com. MSA undertakes no duty to publicly update any forward looking statements contained herein, except as required by law.

Non-GAAP Financial Measures:

This press release includes certain non-GAAP financial measures. These financial measures include constant currency revenue growth, adjusted operating income, adjusted operating margin, adjusted EBITDA, adjusted EBITDA margin, adjusted earnings and adjusted earnings per diluted share. The presentation of these financial measures does not comply with U.S. generally accepted accounting principles ("GAAP"). For an explanation of these measures, together with a reconciliation to the most directly comparable GAAP financial measure, see the Reconciliation of As Reported Financial Measures to Non-GAAP Financial Measures in the financial tables section above.